

NEXACC

Billing, Books, and Payroll for Independent Physician Practices

Phoenix, Arizona - serving healthcare clients nationwide since 2021

Clean claims, a real close calendar, and a provider-level view of what each panel earns.

Independent primary care and specialty groups lose money in three quiet places: eligibility that was never re-verified, coding that undercharges the visit that actually happened, and aged claims nobody worked past day 60. We run the billing and the books together, so the revenue you earn and the revenue you record finally match.

BENCHMARKS

Clean claim rate target: 95%+

First-pass acceptance without manual rework

Days in A/R target: Under 35

Measured on total A/R, not just current

Denial rate benchmark: 5-8%

Above 10% signals an intake or coding problem

Where the money leaks

Front-desk eligibility

Coverage that lapsed between scheduling and the visit is the single most common preventable denial. We verify at scheduling and again at check-in.

Under-coded visits

Documentation that supports a higher level of service but was billed lower is unrecoverable after timely filing closes. We audit a sample every month.

Aged A/R past 90 days

Claims sitting past 90 days collect at a fraction of face value. We work the queue oldest-first with payer-specific appeal packets.

How we run it

01 Eligibility and benefits

Verified before the visit, re-checked at check-in, with a written note on patient responsibility.

02 Charge capture and coding review

Every encounter reconciled to the schedule so no visit goes unbilled.

03 Claim scrub and submission

Payer edits applied before submission; rejections handled same day.

04 Denials and appeals

Root-caused by reason code so the same denial does not repeat next month.

05 Month-end close

Collections, A/R, and payer mix reconciled to the ledger by business day five.

Payers we bill every month

- Medicare Part B
 - State Medicaid and managed care plans
 - Blue Cross Blue Shield plans
 - UnitedHealthcare
 - Aetna
 - Cigna
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State rules we work under

Medicaid programs, payer portals, and payroll rules change at the state line.

Arizona (AZ)

AHCCCS (Arizona Health Care Cost Containment System) - AHCCCS

Metros: Phoenix, Scottsdale, Mesa, Tempe

Maine (ME)

MaineCare - Maine Department of Health and Human Services (DHHS)

Metros: Portland, Bangor, Lewiston-Auburn, Augusta

New Jersey (NJ)

NJ FamilyCare - New Jersey Department of Human Services

Metros: Newark, Jersey City, Princeton, Cherry Hill

North Dakota (ND)

North Dakota Medicaid - North Dakota Health and Human Services (ND HHS)

Metros: Fargo, Bismarck, Grand Forks, Minot

Oregon (OR)

Oregon Health Plan (OHP) - Oregon Health Authority (OHA)

Metros: Portland, Salem, Eugene, Bend

Washington (WA)

Apple Health - Washington State Health Care Authority (HCA)

Metros: Seattle, Bellevue, Tacoma, Spokane

Texas (TX)

Texas Medicaid - Texas Health and Human Services Commission (HHSC)

Metros: Houston, Dallas-Fort Worth, Austin, San Antonio

Questions we get

Do you work inside our existing practice management system?

Yes. We bill inside the system you already own, so your schedule, notes, and claim history stay in one place. There is no forced migration and no separate portal for your staff to learn.

How do you charge for billing?

A published percentage of collections for revenue cycle work, with bookkeeping and close priced separately on our published pricing page. You get one invoice and one accountant who knows both sides.

Can you take over aged A/R from a prior biller?

Yes. We work the legacy queue oldest-first while running current claims in parallel, and we report recovered legacy dollars separately so you can see exactly what the cleanup returned.

Do you handle payer credentialing for new providers?

Yes. We manage enrollment and revalidation with Medicare, Medicaid, and commercial payers, and we track effective dates so you do not render care that cannot be billed.

Run your own numbers

Estimate recoverable revenue for your independent physician practice at
<https://ascend-nexacc.lovable.app/estimators/healthcare?facility=independent-practice>

Book a free 30-minute consultation: <https://ascend-nexacc.lovable.app/schedule>

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